

HSBC Open-End Funds Preferential Initial Charge Offer

At HSBC, we can help you to manage your investment costs in an effective manner, so that you can maximize the potential return on your investment capital. HSBC Premier, HSBC Advance and Personal Integrated Account customers who subscribe to open-end funds via HSBC Personal Internet Banking, can now enjoy our open-end funds preferential initial charge offer*.

Please refer to the open-end funds preferential initial charge offer pricing table below for details:

	Except Bond Funds/Money Market Funds		Bond Funds/Money Market Funds	
	Unit trust preferential initial charge offer for the Investment Account Type used for Subscription Order		Unit trust preferential initial charge offer for the Investment Account Type used for Subscription Order	
Subscription Amount/Fund Type	HSBC Premier	HSBC Advance or Personal Integrated Account	HSBC Premier	HSBC Advance or Personal Integrated Account
Less than HK\$1,000,000 #	2.50%	3.00%	2.00%	2.00%
HK\$1,000,000 or above #	2.00%	2.50%	1.50%	2.00%

subject to the daily accumulative subscription amount up to dealing cutoff time of each dealing day

*Preferential initial charge offer for open-end funds – Terms and Conditions

1. This offer is applicable to HSBC Premier, HSBC Advance and Personal Integrated Account customers (Eligible Customer) who successfully make a lump-sum subscription order of open-end funds (excluding CapitALL funds and funds in the ‘No Subscription Fee Series’) via a **HSBC Premier, HSBC Advance or Personal Integrated Account investment services account**.
2. Determination of the open-end funds preferential initial charge that shall apply to each subscription order is based on the relevant fund type, account type and subscription amount in accordance with the above open-end funds preferential initial charge offer pricing table.
3. The actual amount of initial charge imposed on an open-end funds subscription order is calculated based on the relevant open-end funds preferential initial charge offer in accordance with the respective fund house’s fee calculation logic, which varies from fund house to fund house. This may be different from the amount derived from multiplying the subscription amount by the relevant open-end funds preferential initial charge offer.
4. This offer is not applicable to subscriptions made under Unit Trust Monthly Investment Plan.
5. All other fees/charges applicable to the relevant fund (including switching fees, redemption fees, management fees and other fees) still apply.
6. Other promotional offers on open-end funds initial charge may be available from time to time. Eligible Customer may or may not enjoy the preferential initial charge offer set out above with the prevailing promotional offers. Please refer to the Terms and Conditions for the respective promotional offers for details.
7. The open-end funds preferential initial charge offer may be changed from time to time at the discretion of The Hongkong and Shanghai Banking Corporation Limited in Hong Kong SAR (the “Bank”) without prior notice.
8. The Bank reserves the right to change these Terms and Conditions at any time with reasonable notice and the offer may be withdrawn by the Bank at its discretion without prior notice.
9. In case of dispute, the decision of the Bank shall be final and conclusive.

Important Risk Warning

1. Unit Trusts are investment products and some may involve derivatives. The investment decision is yours but you should not invest in the Unit Trusts unless the intermediary who sells it to you has explained to you that the product is suitable for you having regard to your financial situation, investment experience and investment objectives.
2. Unit Trusts are NOT equivalent to time deposits.
3. Investors should not only base on this marketing material alone to make investment decisions.
4. Investment involves risk. Past performance is no guide to the future performance. For details of the investment products, their related fees and charges and risk factors, please refer to the individual product materials

Risk Disclosure

1. In the worst case scenario, the value of the funds may be worth substantially less than the original amount you invested (and in an extreme case could be worth nothing).
2. Funds which are invested in certain markets and companies (e.g. emerging, commodity markets and smaller companies etc) may also involve a higher degree of risk and are usually more sensitive to price movements.
3. Credit Risk/Interest Rate Risk – a fund that invests in fixed income securities may fall in value if interest rates change, and is subject to the credit risk that issuers may not make payments on such securities. Price of the fund may have a high volatility due to investment in financial derivative instruments and may involve a greater degree of risk than in the case with conventional securities.
4. Counterparty Risk – a fund will be exposed to credit risk on the counterparties with which it trades in relation to financial derivative instrument contracts that are not traded on a recognised exchange. Such instruments are not afforded the same protections as may apply to participants trading financial derivative instruments on organised exchanges, such as the performance guarantee of an exchange clearing house. A fund will be subject to the possibility of insolvency, bankruptcy or default of a counter party with which a fund trades such instruments, which could result in substantial loss to a fund.

This document does not constitute an offer for the purchase or sale of any investment products. You should carefully consider whether any investment products or services mentioned herein are appropriate for you in view of your investment experience, objectives, financial resources and circumstances. The contents of this document have not been reviewed by the Securities and Futures Commission.