

Whole of Life Insurance



Lifestyle Wealth Protection Plus

HSBC Life (International) Limited

HSBC 

Insurance

HSBC Life (International) Limited

HSBC Life (International) Limited ("the Company") is incorporated in Bermuda with limited liability, and is one of the HSBC Group's insurance underwriting subsidiaries.

Registered office

6 Front Street, Hamilton HM11, Bermuda

Hong Kong SAR office

18/F, Tower 1, HSBC Centre, 1 Sham Mong Road, Kowloon, Hong Kong

The Company is authorised and regulated by the Hong Kong Commissioner of Insurance to carry on long-term insurance business in the Hong Kong SAR.

Lifestyle Wealth Protection Plus is underwritten by the Company.

The Hongkong and Shanghai Banking Corporation Limited (referred to as "HSBC") is an insurance agent authorised by the Company. This product is a product of the Company but not HSBC and it is intended only for sale in the Hong Kong SAR.

For monetary disputes arising between HSBC and you out of the selling process or processing of the related transaction, HSBC will enter into a Financial Dispute Resolution Scheme process with you; however any dispute over the contractual terms of the product should be resolved between the Company and you directly.

The Company accepts full responsibility for the accuracy of the information contained in the Principal Brochure and confirms, having made all reasonable enquiries, that to the best of their knowledge and belief there are no other facts the omission of which would make any statement misleading. The information shown therein is intended as a general summary. Please refer to your insurance policy for the detailed terms and conditions.

Lifestyle Wealth Protection Plus



Wouldn't it be great to get regular benefits – and security as well? Now you can have both with Lifestyle Wealth Protection Plus*. It's a long term insurance plan with savings element, offering a regular cash bonus with lifetime protection.

Lifestyle Wealth Protection Plus

Lifetime protection with regular guaranteed cash bonuses

What could pave the way for a quality future? A periodic guaranteed cash bonus and a whole of life protection could really be the answer.

Lifestyle Wealth Protection Plus is a comprehensive insurance plan which combines the above. Guaranteed cash bonuses, amounting in total to 54% of the sum insured, are distributed at the sixth policy anniversary and every three years onwards to the 24th policy anniversary. Once received you are free to spend them as you like, when you like. Best of all, you know your family receives protection so you really can plan ahead with peace of mind.



How does Lifestyle Wealth Protection Plus work?

Your protection

Life cover⁺

It is better to be prepared. Lifestyle Wealth Protection Plus gives your family protection against the possibility that you might not always be there by ensuring a sum is available for your family if you die prematurely.

Extra protection¹

With Lifestyle Wealth Protection Plus, you are afforded further peace of mind as you are covered for other misfortunes with the below embedded benefits:

Waiver of Premium on Disability Benefit – we will pay future premiums on your behalf until your full recovery or until the end of the premium payment term (whichever comes first) if you become temporarily disabled for at least 183 days before the age² of 65.

Unemployment Benefit – were you to become unemployed for at least 30 consecutive days before the age² of 65, the grace period for payment of premiums will be extended for up to 365 days, during which you will still enjoy the full protection of your policy.

Payor's Benefit (for a child's policy) – you can take out a policy that covers the life of your child provided that he or she is aged³ 18 or below.

In this case, if you become temporarily disabled for at least 183 days before the age² of 65, your future premiums will be waived until your child reaches the age² of 25, until you recover or the end of the payment term (whichever comes first).

If you were to die before the age² of 65, the future premiums will be waived until your child reaches the age² of 25 or the end of the payment term (whichever comes first).

⁺ If the life insured commits suicide within one year of policy issuance, whether sane or insane, our liability will be limited to the amount of premiums paid to us less any amount paid by us to you. Please refer to policy provisions for detailed terms and conditions.

¹ Not applicable to single payment policies.

² The policy anniversary at which reaching the specified age based on age at next birthday.

³ Age means age at next birthday.

Optional benefits¹

To ensure you have the plan that suits your requirements, Lifestyle Wealth Protection Plus gives you the choice of additional optional benefits, including cover for total and permanent disability, major illnesses, accidental death and dismemberment, hospital cash, term protection and female diseases. Further information can be found in the *Additional protection* leaflets.

Your savings

Take control of your future. Get into the savings habit with Lifestyle Wealth Protection Plus and work towards your goals.

Guaranteed cash bonus – a guaranteed cash bonus equivalent to 6% of the sum insured will be distributed to your plan at the sixth policy anniversary and every three years onwards to the 21st policy anniversary, and 18% of the sum insured will be distributed at the 24th policy anniversary.

You can choose to withdraw your guaranteed cash bonuses when distributed, or leave them in the plan to earn interest, if any. You can even apply for partial withdrawals for unexpected events from any bonuses distributed. That means your bonuses are always accessible and can flexibly suit your changing financial needs.

Annual dividends – the plan also provides you with annual dividends throughout the policy term. You can receive these in cash or accumulate them with interest within the plan.

Guaranteed cash value – in addition to your guaranteed cash bonuses, you also have guaranteed savings that increase gradually throughout the policy term. You know from the beginning what your guaranteed cash value will be in the future and you can access it if you surrender the plan early or when the plan automatically matures when you reach the age² of 99.

Putting your money to good use

For both your guaranteed cash bonuses and dividends you can accumulate them in the plan to earn interest and save for future use. Or you can withdraw them when you have a financial need.

- Withdraw a lump sum to use as you like.
- Use the funds to provide a source of income on retirement by making regular withdrawals.

Your premium options

At the outset you will know exactly how much you have to pay into your Lifestyle Wealth Protection Plus policy. The premium is guaranteed not to change over the payment term. You can either pay a fixed premium monthly* (or annually) or pay all the required premiums in a single payment⁴. For the regular payment option, you can pay your premium over 5 years.

Premium is determined according to the life protection amount, what additional protection you choose, and a variety of health factors including your age, sex and whether or not you smoke.

* Please note that if you choose to pay premium in monthly payment mode for a policy year, total premiums payable for that policy year will be greater than that in annual payment mode.

Please note: Lifestyle Wealth Protection Plus is intended to be a long-term commitment. If you surrender your plan before the end of the policy term, the amount you get back may be less than the premiums you have paid.

¹ Not applicable to single payment policies.

² The policy anniversary at which reaching the specified age based on age at next birthday.

⁴ The single payment option allows you to pre-pay all the required premiums at a discount. The pre-paid amount after deducting the premiums due will be locked into an investment to ensure the premiums are paid and the projected investment return will be sufficient for future payments, thus you cannot withdraw the balance of a single payment unless you surrender the policy; a surrender charge will be imposed on the balance of single payment portion before the refund.

Product Summary

Premium payment period	5 years
Policy currency	Hong Kong dollars (HKD); or US dollars (USD)
Policy term	Up to age ² 99
Issue age	15 days to age ³ 70
Minimum sum insured	HKD200,000/USD25,000
Premium payment method	Single payment ⁴ , monthly or annual, through: <ul style="list-style-type: none"> • HSBC bank account, or • Cheque/cashier order, or • HSBC credit card (not applicable to single payment)
Guaranteed cash bonus	From 6th to 21st policy anniversary: 6% of sum insured for every 3 years At 24th policy anniversary: 18% of sum insured <ul style="list-style-type: none"> • You may either keep it in the policy to accumulate with a non-guaranteed interest rate, or withdraw it at any time once distributed. Withdrawal of the bonus will not affect the sum insured.
Dividend	Dividends are payable on each policy anniversary throughout the policy term at our absolute discretion, provided that all premiums are paid when due during the premium payment period.
Surrender benefit	Guaranteed cash value + Accumulated guaranteed cash bonus and interests (if any) + Accumulated non-guaranteed dividend and interests (if any) + Balance of single payment after deduction of surrender charge (if single payment option ⁴ is chosen) + Cash value of paid up additions (if any) – Indebtedness (if any)
Death benefit	Sum insured + Accumulated guaranteed cash bonus and interests (if any) + Accumulated non-guaranteed dividend and interests (if any) + Balance of single payment (if single payment option ⁴ is chosen) + Paid up additions (if any) – Indebtedness (if any)

² The policy anniversary at which reaching the specified age based on age at next birthday.

³ Age means age at next birthday.

⁴ The single payment option allows you to pre-pay all the required premiums at a discount. The pre-paid amount after deducting the premiums due will be locked into an investment to ensure the premiums are paid and the projected investment return will be sufficient for future payments, thus you cannot withdraw the balance of a single payment unless you surrender the policy; a surrender charge will be imposed on the balance of single payment portion before the refund.

Maturity benefit	<p>Sum Insured</p> <ul style="list-style-type: none"> + Accumulated guaranteed cash bonus and interests (if any) + Accumulated non-guaranteed dividend and interests (if any) + Paid up additions (if any) – Indebtedness
Optional benefits	<p>Accidental Death and Dismemberment Benefit, Female Benefit, Hospital Cash Benefit, Major Illness Benefit (Acceleration/Additional Type), Term Protection Benefit, Total and Permanent Disability Benefit</p> <ul style="list-style-type: none"> • All of the above optional benefits require additional premiums • These optional benefits are not applicable to policy with single payment option⁴ • Issuance and benefit term of each benefit are subject to relevant terms and conditions <p>Please refer to the relevant leaflets and policy provisions for details.</p>
Extra protection	<p>Embedded benefits with no extra premiums: Payor's Benefit (for a child's policy), Waiver of Premium on Disability Benefit, Unemployment Benefit</p> <ul style="list-style-type: none"> • The above embedded benefits are not applicable to policy with single payment option⁴ • Issuance and benefit term of each benefit are subject to specific terms and conditions
What if you change your mind?	<p>You may apply for cancellation of the policy within 21 days after the delivery of the policy or issue of a Notice informing the availability of the policy to you or your representative, whichever is the earlier. Please refer to section "Important Notes" for details.</p>

⁴ The single payment option allows you to pre-pay all the required premiums at a discount. The pre-paid amount after deducting the premiums due will be locked into an investment to ensure the premiums are paid and the projected investment return will be sufficient for future payments, thus you cannot withdraw the balance of a single payment unless you surrender the policy; a surrender charge will be imposed on the balance of single payment portion before the refund.

Lifestyle Wealth Protection Plus

How do I find out more?

Planning for your financial future is important. We will be happy to help review your current and future needs and help you decide if Lifestyle Wealth Protection Plus is the right product to help you fulfil your personal goals.

You can visit any HSBC branch and arrange for a financial planning review with us.



Call 2233 3131

Go to www.hsbc.com.hk

Visit any HSBC branch

Frequently Asked Questions

Is Lifestyle Wealth Protection Plus a saving plan with free insurance coverage?

No. Lifestyle Wealth Protection Plus is a life insurance plan that gives you protection for the whole of your life, with a savings element. Periodic payments of guaranteed cash bonus help you build up savings providing you with a guaranteed cash return to achieve your goals.

What makes the plan different from a traditional whole of life plan?

Lifestyle Wealth Protection Plus is a whole of life plan with a higher savings element. It provides accessible guaranteed savings that can be withdrawn once paid.

When do I get my return and what happens if I need to access some cash? Can I withdraw some of my cash bonus periodically?

You can access the policy's cash value when the policy matures at the age² of 99. You are also able to withdraw any accumulated cash bonus (which consists of (1) guaranteed cash bonuses plus (2) accumulated non-guaranteed interest earned on the cash bonuses) and/or accumulated dividends whenever you want. In addition you can borrow from the plan before it reaches maturity provided that the amount borrowed (including any previous unpaid borrowed amount) does not exceed 90% of the total cash value of the plan. The interest rate will be advised at the time of the borrowing.

How much can I get back if I surrender the policy?

You can get back the guaranteed cash value plus any dividends and guaranteed cash bonus accrued (plus the balance of a single payment subject to a surrender charge to be determined at the Company's discretion from time to time for single payment policies). Please note that if you surrender your policy before the maturity date, the amount you get back may be less than the premiums you have paid.

What is the difference between a cash bonus and a dividend?

Cash bonuses are guaranteed according to the payment schedule. Dividends are not guaranteed and may change from time to time.

How is the dividend determined? Is it guaranteed?

The dividend (if any) is declared by us annually, based on the Company's overall business performance and investment return. Therefore it is not guaranteed.

² The policy anniversary at which reaching the specified age based on age at next birthday.

Frequently Asked Questions

What documents should I take note of?

Your Premier Relationship Manager will go through the following documents before you apply for the plan. It is important to read these documents and understand the product before making your purchase:

- A *product brochure* (this booklet) that describes the key benefits and features of the plan.
- A *proposal illustration* that shows both the guaranteed and non-guaranteed cash value (eg dividends and interest) and the required premiums of the plan.
- A *Financial Planning Report* with suggested plan and rationale for the recommendation.
- The *Terms and Conditions of the policy*.

What if I change my mind after purchasing the plan?

As with all life insurance plans, you can review your policy and decide whether the plan is suitable for your needs within the cooling-off period. If you decide not to take out the plan within the cooling-off period, we will refund all premiums you have paid. In the case of a single payment policy, the refund will be adjusted by the amount that the value of the investment for this single payment has fallen by the time your cancellation letter is received by us.

If I choose to pay with a single payment, can I withdraw the balance of the single payment during the term?

The single payment option allows you to pre-pay all the required premiums at a discount. The pre-paid amount after deducting the premiums due will be locked into an investment to ensure the premiums are paid and the projected investment return will be sufficient for future payments, thus you cannot withdraw the balance of a single payment unless you surrender the policy. If you surrender the policy, the balance of single payment will be paid subject to a surrender charge to be determined at the Company's discretion from time to time. You are therefore advised to choose at the time of application the payment term that best fits your financial circumstances.

Please be aware that if you choose the pre-payment of regular premiums option, none of the embedded benefits described on page 2 will apply. Furthermore, you should only choose this option if you are sure you can afford to leave your pre-paid lump sum in the plan, given the surrender charges that would apply if the pre-payment is withdrawn early.

What happens if I miss a premium payment?

There is a 30-day grace period for premiums that are due. If you cannot make the payment by the end of the grace period, your policy will lapse with effect from the due date of the first unpaid premium unless the net cash value calculated as at the date immediately preceding the due date of the relevant unpaid premium is greater than zero and you have elected a non-forfeiture option which will then take effect; or if no non-forfeiture option is elected and the amount of net cash value is sufficient to pay the relevant unpaid premium, an automatic premium loan equivalent to the amount of the unpaid premium will be granted and applied to pay such due premium. Interest will apply on the principal of all policy loans (including automatic premium loan) made under the policy and you will be advised of such rate of interest at that time, which may be adjusted by the Company at its discretion from time to time. When the net cash value is not enough to cover the relevant unpaid premium, your policy may be continued as a term insurance for a certain period depending on the size of net cash value and the insurance age of the life insured at that time, and all embedded benefits and optional benefits (if any) will terminate automatically. Your policy will terminate at the end of such certain period.

How can I keep track of my plan?

You will receive an annual statement showing the updated policy values. You can also access the details of your policy and submit policy service requests online at www.hsbc.com.hk if you are a HSBC internet banking customer, or call 2583 8000.

Important Notes

Cooling-off period

Lifestyle Wealth Protection Plus is an insurance plan with a savings element. Part of the premium pays for the insurance and related costs including but not limited to policy acquisition, maintenance and claims costs.

If you are not satisfied with the policy, you have a right to cancel it and obtain a refund of any premium(s) paid, subject to any market value adjustment (applicable to single payment policies), by giving written notice. To cancel, you must sign on such notice, return the policy (if received) and ensure that such notice and the policy must be received directly by the office of HSBC Life (International) Limited at 18/F, Tower 1, HSBC Centre, 1 Sham Mong Road, Kowloon, Hong Kong within the Cooling-off Period (that is, 21 days after the delivery of the policy or issue of a Notice informing the availability of the policy to you or your representative, whichever is earlier).

After the expiration of the Cooling-off Period, if you cancel the policy before the end of the term, the projected total cash value may be less than the total premium you have paid.

Eligibility

Lifestyle Wealth Protection Plus is eligible to life insured whose age³ is 70 or below. The plan is subject to the relevant requirements on nationality and/or addresses of the policyholder and/or life insured as determined by the Company from time to time.

Policy currency

Lifestyle Wealth Protection Plus is available in Hong Kong dollars and US dollars and both premiums and benefits will be paid in the selected currency.

If the premium payments are paid in currencies other than the policy currency(ies), the premium payments would be subject to change according to the prevailing exchange rate of policy currency(ies) to payment currency(ies) to be determined by the Company from time to time; likewise any payments settled in currencies other than the policy currency(ies) would be subject to change according to the prevailing exchange rate of policy currency(ies) to payment currency(ies) to be determined by the Company from time to time. The fluctuation in exchange rates may have impact on the amount of payments including but not limited to premium payments and benefit payments.

Policy loan

If you need ready cash, you might consider borrowing from the plan provided that the amount borrowed (including any previous unpaid borrowed amount) does not exceed 90% of the total cash value of your policy. You will be advised of the rate of interest you will pay at the time. Any partial surrender, policy loan and accrued loan interest may reduce the cash value and death benefit of the policy. Such transactions may cause the policy to lapse or be terminated, subject to the terms and conditions of the policy document.

³ Age means age at next birthday.

Tax Reporting and Financial Crime

The Company and other members of the HSBC Group have certain obligations to Hong Kong and foreign legal or regulatory bodies and government or tax authorities regarding you and your policy and the Company may from time to time request information from you in relation to these obligations.

There are consequences, which will be set out in your policy terms, if you fail to provide to the Company information that is requested from you or if you present a financial crime risk to a member of the HSBC Group. Such consequences include that the Company may:

- take such actions as are necessary to enable it or a member of the HSBC Group to meet its obligations;
- be unable to provide new, or continue to provide all of the services to you;
- be required to withhold payments or benefits that would otherwise be due to you or your policy and permanently pay those over to tax authorities; and
- terminate your policy.

The amount you get back in the event of benefits or payments withholding and/or policy termination by the Company as mentioned above plus the total amount that you have received from the policy (if any) before policy termination may be less than the amount of the premium(s) you have paid. The Company recommends that you seek your own independent professional advice on your tax liabilities.

Guaranteed cash bonus

Guaranteed cash bonuses equivalent to 6% of the sum insured will be distributed to your plan at the sixth policy anniversary and every three years onwards to the 21st policy anniversary, and 18% of the sum insured will be distributed at the 24th policy anniversary. The guaranteed cash bonuses can be accumulated to earn interest. The interest rate is not guaranteed and we may adjust it from time to time.

Applicable laws

The laws governing the policy are the laws of Bermuda. However, in the event of any dispute arising in the Hong Kong SAR, the non-exclusive jurisdiction of the Hong Kong SAR courts will apply.

Important Notes

Key risks

Credit and insolvency risks

The product is an insurance policy issued by the Company. Your benefit is subject to the credit risk of the Company. Your premiums paid will form part of the Company's assets. You do not have any rights or ownership over any of those assets. Your recourse is against the Company only.

Non-guaranteed benefit

The scales for calculating dividends are not guaranteed and is determined by the Company from time to time. Whether dividends are payable and the size of the dividends to be paid depend on how well the Company has performed with regard to investment returns on the assets supporting the policies under this Plan, as well as other factors including but not limited to claims, lapse experience, expenses, and the long term future performance outlook.

The interests earned on the accumulated dividends and accumulated guaranteed cash bonus are determined based on an interest rate which is not guaranteed and may be adjusted by the Company at its discretion from time to time.

Risks from the delay or missing the payment of premiums due

Any delay or missing of the payment of premiums due may lead to policy lapse and the amount, if any, you get back may be significantly less than what you have paid.

Risks from surrender

For a policy being surrendered in early years, the surrender proceeds to be received under the policy may be significantly less than the premiums paid. For single payment policy, if you surrender the policy in full or partially through reduction of sum insured, a surrender charge which is subject to change by us from time to time will be imposed on the balance of single payment.

Liquidity risk

This policy is designed to be held for a long term period. Should you have liquidity needs for any unexpected events, you may apply for a policy loan or surrender the policy in full or in part subject to the respective policy terms, however this may cause the policy to lapse or to be terminated earlier than the original policy term, and the amount (if any) you get back may be less than the premiums paid. You may also apply for withdrawal of any amounts that are left within the policy to accumulate but the amount available for withdrawal is not guaranteed and the amount of death benefit and cash value will reduce accordingly subsequent to the withdrawal.

Inflation risk

Cost of living is likely to be higher in the future than it is today due to inflation, therefore you may receive less from the policy in real term in the future even if the Company meets all of its contractual obligations.

Policy currency risk

You are subject to exchange rate risks for plans denominated in currencies other than local currency. Exchange rate fluctuates from time to time. You may suffer a loss of your benefit values and the subsequent premium payments (if any) may be higher than your initial premium payment as a result of the exchange rate fluctuations.

